

## 3.5 Turkey Food and Additional Suppliers

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### Overview

Turkey has a robust agriculture and food industry that employs almost 20 percent of the country's working population and accounts for 6.1 percent of the country's GDP in 2016. The sector's financial contribution to the overall GDP increased 40 percent from 2002 to 2016, reaching USD 52.3 billion in 2016. The strengths of the industry include the size of the market in relation to the country's young population, a dynamic private sector economy, substantial tourism income and a favorable climate.

Turkey is the world's 7th largest agricultural producer overall and is the world leader in the production of dried figs, hazelnuts, sultanas/raisins, and dried apricots. The country is also one of the leading honey producers in the world. Turkey boasted production of 18.5 million tons of milk in 2016, making it the leading milk and dairy producer in its region. The country also saw production totals of 35.3 million tons of cereal crops, 30.3 million tons of vegetables, 18.9 million tons of fruit, 1.9 million tons of poultry, and 1.2 million tons of red meat. According to Eurostat data processed by FEPEX. Turkey is the EU's fourth largest non-EU vegetable supplier and the seventh largest fruit supplier, and the European Commission has already started the formal process for the modernization of the Customs Union Agreement.

Additional information can be located from sources which are regularly maintained and reflect current facts and figures. For more specific and detailed overviews of food availability and market conditions, please consult the following sources:

**WFP Vulnerability and Analysis Mapping (VAM):** [http://vam.wfp.org/CountryPage\\_overview.aspx?iso3=TUR](http://vam.wfp.org/CountryPage_overview.aspx?iso3=TUR)

For more information on food supplier contact details, please see the following links:

<http://www.turkishbusinessplatform.com/en/companies-home/food>

<http://www.sanaltedarikcim.com/>

<https://www.tarim.gov.tr/Sayfalar/EN/AnaSayfa.aspx> [https://en.wikipedia.org/wiki/Economy\\_of\\_Turkey#Agricultural\\_sector](https://en.wikipedia.org/wiki/Economy_of_Turkey#Agricultural_sector)

[https://en.wikipedia.org/wiki/Economy\\_of\\_Turkey#Agricultural\\_sector](https://en.wikipedia.org/wiki/Economy_of_Turkey#Agricultural_sector)

### Retail Sector

Food retail covers 62% of all Turkish retail sales, totalling roughly \$140 billion yearly, and it is growing at a steady rate of 8% year-on-year. Mass urbanisation and a shakeup in the ways Turks live their lives is shaking up Turkey's grocery sector. As Turkey's shifts towards more Western-retail models, huge players now dominate the market.

Types of Retailers Available	
Type of Retailer	Rank (1-5)
<b>Supermarket</b> – concentrates mainly in supplying a range of food, beverage, cleaning and sanitation products; have significant purchasing power; are often part of national/regional/global chains.	1 – Migros 2. BIM A.S 3. Sok 4. A101 5. CarrefourSA
<b>Convenience Store/Mini Market</b> – medium sized shop; offers a more limited range of products than supermarkets; usually has good/stable purchasing power; may be part of chain or cooperative.	1 – Migros 2. BIM A.S 3. Sok 4. A101 5. CarrefourSA
<b>Permanent shop with strong supply capacity</b> – individually/family owned store; usually offers fewer commodities and a limited selection of brands; good storage and reliable supply options.	1. Migros  2. BIM A.S  3. Sok  4. A101  5. CarrefourSA
<b>Permanent shop with limited supply capacity</b> – individually/family owned store; offers fewer commodities and a limited selection of brands; limited storage and unstable supply options.	1 – Migros 2. BIM A.S 3. Sok 4. A101 5. CarrefourSA

**Mobile Shop/Market Stand** – individually/family owned store; usually offers fewer commodities and a limited selection of brands; may be found at outdoor markets, camps or unstable environments.

Green markets and market stand are available in every city and village in Turkey

## Wholesale - Arbel Group

Arbel Group - processing activities include cleaning, peeling, sifting, splitting, electronic colour sorting and calibration for red and green lentils, chickpeas, beans, bulgur, pasta, and semolina. Arbel Group facilities are located on a 100,000 square metre compound and operate with a combined daily capacity of 4,000 metric tons, featuring 50,000 metric tons of steel grain silos and 70,000 metric tons of horizontal storage capacity. A full-line of commercial packaged pulses, rice, bulgur and beans are available for the domestic Turkish market and for export. Bulgur and pasta production facilities feature state-of-the-art equipment processing high quality Anatolian durum wheat, with a monthly production capacity of 8,000 metric tons for bulgur, 10,000 metric tons for pasta and 13,000 metric tons for semolina, which is also used in pasta production. The Arbella Pasta brand, with over 20 long and short cut varieties, is exported to 25 countries in Africa, Europe, North America, and the Far East including Japan.

Supplier Overview	
<b>Company Name</b>	Arbel
<b>Address</b>	Yeni Mahalle, Cumhuriyet Bulvan N:73/4, 3 3281 Kazanlı/Mersin
<b>Does the supplier have its own production / manufacturing capacity?</b>	Arbel A.. produces with high quality lentils, chickpeas, bulgur wheat, beans, peas, rice and pasta for our customers around the world (major market including the Americas, Europe, Asia and Africa)  Arbel Group facilities are located on a 100,000 square metre compound and operate with a combined daily capacity of 4,000 metric tons, featuring 50,000 metric tons of steel grain silos and 70,000 metric tons of horizontal storage capacity. A full-line of commercial packaged pulses, rice, bulgur and beans are available for the domestic Turkish market and for export. Bulgur and pasta production facilities feature state-of-the-art equipment processing high quality Anatolian durum wheat, with a monthly production capacity of 8,000 metric tons for bulgur, 10,000 metric tons for pasta and 13,000 metric tons for semolina, which is also used in pasta production
<b>Does the supplier have its own retail capacity?</b>	Yes - Supplier provides commodities directly to the consumer and end user
<b>Does the supplier have its own transport capacity?</b>	Yes
<b>Does the supplier have its own storage facilities?</b>	Yes
<b>Approximate Turnover in MT</b>	<a href="http://www.arbel.com.tr/profil-eng.aspx">http://www.arbel.com.tr/profil-eng.aspx</a>
<b>Payment Methods Accepted</b>	Bank Transfer
<b>Other Comments or Key Information</b>	For over a half century, Arbel Group has been a leading processor and exporter of grains, pulses, and other food products for domestic and international markets. For more info visit the website: <a href="http://www.agtfoods.com/">http://www.agtfoods.com/</a>

Other Locations	
Region(s)	Service Location(s)

Mersin Tel: +90 324 241 11 11	All over the Turkey including <b>Africa, Europe, North America, and the Far East including Japan</b>
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## Wholesale - OBA (Pasta)

OBA Makarna San. ve Tic. A.. Founded in Gaziantep in 1966 is an industry-leading company with its technological investments and quality production attaching importance to human health. OBA Makarna San. ve Tic. A.. acquired by ÖZGÜÇLÜ FAMILY in 2005. The brand of Oba is in the shelves of 86 countries including mainly Turkey, Africa, Middle East, Far East market and Britain, Germany, China, South Korea, India

Supplier Overview	
<b>Company Name</b>	OBA
<b>Address</b>	4.Org.San.Böl. 83422 Nolu Cad. No:1 - Gaziantep
<b>Does the supplier have its own production / manufacturing capacity?</b>	OBA - makes production in facilities with an open area of 110.000 m2 and a closed area of 65.000 m2in Gaziantep 4th Organized Industrial Area with the latest Italian technology under world standards.  Following the investments with the amount of 50,000,000 Euro in 2010 and 2012, it became the largest company in the industry by being the 1st in Turkey and 2nd in the world in terms of 1.500 tons wheat crushing per day and 1.000 tons/day pasta production.
<b>Does the supplier have its own retail capacity?</b>	Yes - Supplier provides commodities directly to the consumer and end user
<b>Does the supplier have its own transport capacity?</b>	Yes
<b>YDoes the supplier have its own storage facilities?</b>	Yes
<b>Approximate Turnover in MT</b>	<a href="http://www.obamakarna.com.tr/About-Us-53.html">http://www.obamakarna.com.tr/About-Us-53.html</a>
<b>Payment Methods Accepted</b>	Bank Transfer
<b>Other Comments or Key Information</b>	OBA is the leading company for pastas in Turkey

Other Locations	
Region(s)	Service Location(s)
Gaziantep Tel: +90 342 323 46 00	<b>Exports its products to 86 countries, Africa, Middle East, Far East market, Britain, Germany, China, South Korea and India</b>

## Wholesale - Besler

Belir Makarna (Besan Makarna Gıda San. ve Tic. A..) was founded on 5 July 2004 as an investment of Belir Grup in macaroni sector, which is also operational in oil, starch/glucose and feed sectors as well as the biggest flour plant of Turkey.

Belir Makarna plants founded in Gaziantep Bapnar 1<sup>st</sup> Organized Industry Zone consist of a closed area 18.500 m<sup>2</sup> on 37.960 m<sup>2</sup> area.

Supplier Overview
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<b>Company Name</b>	<b>Besler</b>
<b>Address</b>	1.Organize San. Bölgesi 83101 Cad.No:37 - Gaziantep
<b>Does the supplier have its own production / manufacturing capacity?</b>	With a daily production capacity of 380 tones, it is one of the biggest macaroni producers in Turkey.  Beler Makarna, which is among the biggest 1000 export firms of Turkey. Annual wheat crushing capacity – 155.00 Ton
<b>Does the supplier have its own retail capacity?</b>	Yes - Supplier provides commodities directly to the consumer and end user
<b>Does the supplier have its own transport capacity?</b>	Yes
<b>Does the supplier have its own storage facilities?</b>	Wheat storage capacity – 21.000 Ton
<b>Approximate Turnover in MT</b>	155.000 Ton
<b>Payment Methods Accepted</b>	Bank Transfer
<b>Other Comments or Key Information</b>	Besler is one of the leading companies for pastas in Turkey <a href="http://www.beslermakarna.com">http://www.beslermakarna.com</a>

<b>Other Locations</b>	
<b>Region(s)</b>	<b>Service Location(s)</b>
Gaziantep  Tel: +90 342 337 17 77	The company exports its products to over 100 countries in Europe, Far East, Middle East, America and Africa.

<b>Primary Goods / Commodities Available</b>		
<b>Commodities by Type** (SITC Rev 4 Division Code - Title)</b>		<b>Comments</b>
<b>00 - Live animals (other than fish, crustaceans, molluscs, etc.)</b>	Sheep and goats, swine, poultry	For many years, Turkey banned all meat, beef, poultry and slaughter and feeder cattle imports. However, since 2010, Turkey has occasionally and temporarily opened the market for meat, feeder and slaughter cattle.
<b>01 - Meat and meat preparations</b>	Beef	Even though Turkey has huge number of cattle's, the country imports large amount of meat such as Beef, from Europe.
<b>02 - Dairy products and birds' eggs</b>	Milk, Yogurt, Butter, Cheese, Eggs	Manufactured locally
<b>03 - Fish (not marine mammals), crustaceans, molluscs...</b>	Fish	Locally and Imported from the other parts of the World
<b>04 - Cereals and cereal preparations</b>	Rice, flour of maize,	Turkey has the third-highest average rice yield in the world (behind Australia and Egypt), which reflects sustained investment in research and extension over the past 33 years. Rice production in Turkey has risen sharply since the mid-1990s and rice is now the fifth most widely grown cereal, behind wheat, barley and maize.

<b>05 - Vegetables and fruit</b>	Vegetables, fruit and nuts, jams/jellies, fruit juices	Most of the fruits and vegetables are grown locally, there are tropical fruits which are imported from Tropical countries (Banana, Mango, Ananas etc)
<b>06 - Sugars, sugar preparations and honey</b>	Sugars (beet or cane) raw, natural honey, fruit/nuts preserved by sugar	Sugar, honey and fruit nuts are produced locally in a large number.
<b>07 - Coffee, tea, cocoa, spices and manufactures thereof</b>	Coffee, cocoa, chocolate, tea, mate,	The total amount paid for coffee imports between 2011 and 2015 has exceeded \$1 billion, according to an article compiled from Turkish Statistical Institute's (TÜK) data, also large number of international chocolate companies are imported from other countries.
<b>09 - Miscellaneous edible products and preparations</b>	i.e. ready-to-eat foods, margarine, sauces, soups and broths, yeasts	Locally produced
<b>41 - Animal oils and fats</b>	i.e. lard, fats and oils	Locally produced
<b>42/43 - Fixed vegetable fats and oils, crude, refined or fractionated</b>	soya bean oil, olive oil, maize oil, vegetable oil...	Locally produced

**\*\*For non-FOOD products please see section 3.5.2 Additional Suppliers, and for FUEL/PETROLEUM products please see section 3.1 Fuel.**

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