Risks

Under D Terms the seller's cost/risk is maximized because he must make the goods available upon arrival at the agreed destination.

Group D

Under F Terms, and under FCA unless otherwise agreed, the seller arranges and pays for the pre-carriage in the country of export.

Group C

Carriage and Insurance Paid

Cost, Insurance and Freight

to

clearly specifying that the

apply unless incorporated

(name of place of destination)

(name of port of destination)

Incoterms 2000.

Costs

Risks

Carriage of goods

Main carriage paid by seller

No risk transfer

Main carriage not paid by seller

Risk transfer to the buyer

Main carriage paid by the buyer

Risk transfer from the buyer

Departure

Arrival

Critical points

With the compliments of:

ICC PUBLISHING

The world business organization

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International Chamber of Commerce

ICC Guide to Incoterms 2000

ICC publication No. 614

ICC publication No. 620

Incoterms 2000

seller's responsibilities for delivery under a sales contract.

Internationally recognized as indispensable evidence of the buyer's and

Incoterms are ICC's standard definitions of trade terms and are

Export clearance Import clearance

Costs

Risks

Carriage of goods

Cost transfer from the seller to the buyer when the goods

pass the ship's rail

Risk transfer from the seller to the buyer when the goods

are placed at the disposal of the buyer

Carriage to be arranged by the seller

Risk transfer from the seller to the buyer when the goods

are placed at the disposal of the buyer on the quay

Cost transfer from the seller to the buyer when the goods

are placed at the disposal of the buyer on board the ship

Risk transfer from the seller to the buyer when the goods

have been delivered at the frontier

Cost transfer from the seller to the buyer when the goods

have been placed alongside the ship

Risk transfer from the seller to the buyer when the goods

have been delivered to the carrier

Cost transfer at place of destination, the buyer paying such

costs as are not for the seller's account under the contract

have been delivered to the carrier

Risk transfer from the seller to the buyer when the goods

have been placed alongside the ship

Cost transfer at port of destination, buyer paying such costs

pass the ship's rail

Risk transfer from the seller to the buyer when the goods

Carriage and insurance to be arranged by the seller

Cost transfer at port of destination, buyer paying such costs

pass the ship's rail

Risk transfer from the seller to the buyer when the goods

Cost transfer from the seller to the buyer when the goods

are placed at the disposal of the buyer

Risk transfer from the seller to the buyer when the goods

are placed at the disposal of the buyer on the quay

Cost transfer from the seller to the buyer when the goods

are placed at the disposal of the buyer on board the ship

Risk transfer from the seller to the buyer when the goods

have been delivered at the frontier

Cost transfer from the seller to the buyer when the goods

have been placed alongside the ship

Risk transfer from the seller to the buyer when the goods

have been delivered to the carrier

Cost transfer at place of destination, the buyer paying such

costs as are not for the seller's account under the contract

Critical points

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